

FILED IN THE
U.S. DISTRICT COURT
EASTERN DISTRICT OF WASHINGTON

Apr 15, 2019

SEAN F. MCAVOY, CLERK

UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF WASHINGTON

HECTOR LOYOLA and LINDA
LOYOLA,

Plaintiffs,

v.

AMERICAN CREDIT ACCEPTANCE
LLC; PAR INC.; and JILLIAN RAE
LEE-BARKER, doing business as
Coeur d’Alene Valley Recovery
Services,

Defendants.

No. 2:19-cv-00002-SMJ

**ORDER GRANTING
DEFENDANTS’ MOTION TO
COMPEL ARBITRATION AND
DISMISS PLAINTIFFS’ CLAIMS**

Before the Court, without oral argument, is Defendants American Credit Acceptance LLC, Par Inc., and Jillian Rae Lee-Barker’s Motion to: (1) Compel Arbitration and (2) Dismiss All Claims, ECF No. 6. Plaintiffs Hector and Linda Loyola allege Defendants are jointly and severally liable for repossessing a motor vehicle in breach of the peace. ECF No. 1. The Loyolas sue Defendants Par and Lee-Barker for violating the Fair Debt Collection Practices Act (“FDCPA”), 15 U.S.C. § 1692f(6); sue Defendant American for violating the Uniform Commercial Code (“UCC”), as codified at Revised Code of Washington (“RCW”) section 62A.9A-609(b)(2); and sue all Defendants for violating the Consumer Protection

1 Act (“CPA”), RCW 19.86.020. *Id.* at 3–5. Defendants seek to compel the Loyolas
2 to arbitrate all their claims. Having reviewed the pleadings and the file in this matter,
3 the Court is fully informed and grants the motion.

4 **BACKGROUND**

5 On October 30, 2016, the Loyolas bought a 2012 Dodge Journey on credit
6 from LHM Toyota Spokane, in Spokane, Washington. ECF No. 8-1 at 2–3; ECF
7 No. 8-2 at 2–3; ECF No. 9-1 at 2; ECF No. 9-2 at 2. As part of the transaction, the
8 Loyolas signed both a Retail Purchase Agreement and a Retail Installment Sale
9 Contract. ECF No. 8-1 at 2–3; ECF No. 8-2 at 2–3; ECF No. 9-1 at 3; ECF No. 9-2
10 at 3. In each document, the Loyolas gave the dealership a security interest in the
11 vehicle. ECF No. 1 at 2; ECF No. 8-1 at 5; ECF No. 8-2 at 2, 4.

12 The dealership assigned the Retail Installment Sale Contract and security
13 interest to American. ECF No. 1 at 2; ECF No. 8-2 at 3. The Loyolas subsequently
14 fell behind on their vehicle payments. ECF No. 1 at 2; ECF No. 8 at 3. American
15 hired Par to repossess the vehicle on its behalf and Par, in turn, hired Lee-Barker to
16 accomplish the repossession in its stead. ECF No. 1 at 2; ECF No. 8 at 3.

17 The Loyolas allege that, on November 26, 2018, Lee-Barker repossessed the
18 vehicle by breaking and removing the latch on their locked gate, stealing the latch,
19 entering the fenced area surrounding their home, and taking the vehicle from that
20 location. ECF No. 1 at 2.

1 The Loyolas filed this lawsuit on January 2, 2019, alleging Defendants are
2 jointly and severally liable for violating the FDCPA, UCC, and CPA by
3 repossessing the vehicle in breach of the peace. ECF No. 1. The Retail Purchase
4 Agreement contains an arbitration agreement, which provides,

5 Purchaser(s) and Dealer (“Parties”) agree to resolve by binding
6 arbitration any Dispute that arises between them under or relating to
7 this Agreement and transaction as set forth in Paragraph 20

7

8 20. **AGREEMENT TO ARBITRATE:** Purchaser(s) and Dealer
9 (“Parties”) agree, except as otherwise provided in this
10 Arbitration Provision, to resolve by binding arbitration any
11 Dispute that arises between them under or relating to this
12 Agreement, whether based in part or in whole on contract, tort,
13 common law, statute, regulation or equity, including but not
14 limited to: any dispute related to or arising out of the application
15 for credit; any negotiations, promises, representations,
16 undertakings or warranties; the Vehicle and any
17 products/services purchased from Dealer; the Retail Installment
18 Contract (except where such Contract includes its own dispute
19 resolution provision, in which case such provisions shall control
20 any claim arising under or relating to said Contract); and any
claims regarding the validity, enforceability or scope of this
Arbitration Provision. The Parties retain the right to exercise self-
help or provisional remedies, such as repossession, and to file a
replevin action in court. In addition, neither Party is required to
arbitrate any individual claim (as opposed to a class action) that
is pled and properly within the jurisdiction of a small claims
court (or equivalent state court). Until a Party requests
arbitration, either Party may proceed with such other rights and
remedies and shall not be deemed to have waived the right to
request arbitration by doing so. A Party invoking arbitration after
the filing of a court action must do so within thirty (30) days of
the service of the Complaint or other pleading initiating the
action or transferring the action to a higher trial court. Arbitration

1 proceedings shall be initiated and conducted before a single
2 arbitrator selected in accordance with the Arbitration Rules then
3 in effect of the selected Alternative Dispute Resolution Agency.
4 If the procedures set forth herein conflict with the Arbitration
5 Rules of the Alternative Dispute Resolution Agency, the
6 procedures set forth in this Arbitration Provision shall control. If
7 the Dealer initiates arbitration proceedings, it will pay the entire
8 cost of the initial filing fees and any administrative or arbitrator's
9 fees. If Purchaser initiates arbitration proceedings, he/she will
10 pay any initial filing fees and administrative or arbitrator's fees
11 up to a maximum of \$500 and the Dealer shall pay any such fees
12 and costs in excess of \$500. Each Party shall be responsible for
13 its own attorney and expert fees and any other costs incurred. The
14 arbitrator may decide which Party is responsible for paying any
15 costs and fees as part of the decision and award. The arbitration
16 hearing shall be conducted in the county and state where the
17 Dealership is located (unless the Parties agree otherwise) and the
18 Parties consent to the jurisdiction of the courts of said county and
19 state for purposes of enforcing this Arbitration Agreement and
20 the arbitrator's decision. The arbitrator shall apply federal and
Washington law in making an award and shall issue a written
decision with a supporting opinion. The decision of the arbitrator
shall be final and binding, except for any right of appeal under
the Federal Arbitration Act and applicable Arbitration Rules. The
cost of appeal shall be borne by the appealing Party. If a Party
unsuccessfully challenges the arbitrator's award or fails to
comply with it, the other Party is entitled to recover the costs,
including reasonable attorneys' fees, of defending or enforcing
the award.

16 The Parties expressly agree that the Federal Arbitration Act (9
17 U.S.C. § 1, et seq.) shall govern any arbitration under this
18 Agreement. This Arbitration Provision shall survive any
19 termination of this Agreement. Nothing in this Arbitration
20 Provision shall be interpreted as limiting or precluding the
arbitrator from awarding monetary damages or other relief
provided for by law. If any part of this Arbitration Provision is
found to be void or unenforceable, the remaining provisions shall
remain in full force and effect, including but not limited to the
Parties' waiver of the right to have a trial by jury and payment of

1 attorney fees and costs.

2 ECF No. 8-1 at 3, 5.

3 On February 5, 2019, Defendants invoked this arbitration agreement, in
4 writing, as to all of the Loyolas' claims against them. ECF No. 7 at 2. The Loyolas
5 refused to arbitrate their claims against Defendants. *Id.*

6 **LEGAL STANDARD**

7 Under the Federal Arbitration Act ("FAA"), "[a] written provision in . . . a
8 contract evidencing a transaction involving commerce to settle by arbitration a
9 controversy thereafter arising out of such contract or transaction . . . shall be valid,
10 irrevocable, and enforceable, save upon such grounds as exist at law or in equity for
11 the revocation of any contract." 9 U.S.C. § 2. Further,

12 A party aggrieved by the alleged failure, neglect, or refusal of another
13 to arbitrate under a written agreement for arbitration may petition any
14 United States district court which, save for such agreement, would have
15 jurisdiction . . . in a civil action . . . of the subject matter of a suit arising
16 out of the controversy between the parties, for an order directing that
17 such arbitration proceed in the manner provided for in such agreement.

18 9 U.S.C. § 4. "[U]pon being satisfied that the making of the agreement for
19 arbitration or the failure to comply therewith is not in issue, the court shall make an
20 order directing the parties to proceed to arbitration in accordance with the terms of
the agreement." *Id.* But "[i]f the making of the arbitration agreement or the failure,
neglect, or refusal to perform the same be in issue, the court shall proceed
summarily to the trial thereof." *Id.*

1 The Court’s basic role under the FAA is to determine whether a valid
2 arbitration agreement exists between the litigants and, if so, whether their agreement
3 encompasses the dispute at issue. *See Kilgore v. KeyBank, Nat. Ass’n*, 718 F.3d
4 1052, 1058 (9th Cir. 2013) (en banc). The Court may decide as a matter of law
5 whether a valid arbitration agreement exists between the litigants, but it may do so
6 “[o]nly when there is no genuine issue of fact concerning the formation of the
7 agreement.” *Three Valleys Mun. Water Dist. v. E.F. Hutton & Co.*, 925 F.2d 1136,
8 1141 (9th Cir. 1991) (internal quotation marks omitted). Further, when the party
9 opposing arbitration contends he or she has no valid arbitration agreement with the
10 party seeking arbitration, the Court “should give to the opposing party the benefit
11 of all reasonable doubts and inferences that may arise.” *Id.*

12 DISCUSSION

13 A. The arbitration agreement encompasses all disputes at issue here.

14 The litigants do not dispute that this case concerns “[a] written provision in
15 . . . a contract evidencing a transaction involving commerce to settle by arbitration
16 a controversy thereafter arising out of such contract or transaction.” 9 U.S.C. § 2.
17 Instead, the litigants dispute the scope of the arbitration agreement.

18 Under the FAA, contracting parties “may agree to have an arbitrator decide
19 not only the merits of a particular dispute but also ‘gateway questions of
20 arbitrability, such as whether the parties have agreed to arbitrate or whether their

1 agreement covers a particular controversy.” *Henry Schein, Inc. v. Archer & White*
2 *Sales, Inc.*, 139 S. Ct. 524, 529 (2019) (quoting *Rent-A-Ctr., W., Inc. v. Jackson*,
3 561 U.S. 63, 68–69 (2010)). “When the parties’ contract delegates the arbitrability
4 question to an arbitrator, a court may not override the contract. In those
5 circumstances, a court possesses no power to decide the arbitrability issue. That is
6 true even if the court thinks that the argument that the arbitration agreement applies
7 to a particular dispute is wholly groundless.” *Id.* “Just as a court may not decide a
8 merits question that the parties have delegated to an arbitrator, a court may not
9 decide an arbitrability question that the parties have delegated to an arbitrator.”¹ *Id.*
10 at 530.

11 “[C]ourts ‘should not assume that the parties agreed to arbitrate arbitrability
12 unless there is clear and unmistakable evidence that they did so.’” *Id.* at 531
13 (quoting *First Options of Chi., Inc. v. Kaplan*, 514 U.S. 938, 944 (1995)). “When
14 deciding whether the parties agreed to arbitrate a certain matter (including
15 arbitrability), courts generally . . . should apply ordinary state-law principles that
16 govern the formation of contracts.” *First Options*, 514 U.S. at 944. Under
17

18 ¹ “To be sure, before referring a dispute to an arbitrator, the court determines
19 whether a valid arbitration agreement exists. But if a valid agreement exists, and if
20 the agreement delegates the arbitrability issue to an arbitrator, a court may not
decide the arbitrability issue.” *Henry Schein*, 139 S. Ct. at 530 (citation omitted).
Here, as discussed below, the arbitration agreement is enforceable against the
Loyolas and Defendants may enforce it under assignment and agency principles.

1 Washington state law, the parties’ intent “may be discovered not only from the
2 actual language of the agreement, but also from ‘viewing the contract as a whole,
3 the subject matter and objective of the contract, all the circumstances surrounding
4 the making of the contract, the subsequent acts and conduct of the parties to the
5 contract, and the reasonableness of respective interpretations advocated by the
6 parties.’” *Scott Galvanizing, Inc. v. Nw. EnviroServs., Inc.*, 844 P.2d 428, 432
7 (Wash. 1993) (quoting *Berg v. Hudesman*, 801 P.2d 222, 228 (Wash. 1990)).

8 Here, the arbitration agreement provides,

9 Purchaser(s) and Dealer (“Parties”) agree to resolve by binding
10 arbitration *any Dispute that arises between them under or relating to
this Agreement and transaction* as set forth in Paragraph 20

11

12 20. **AGREEMENT TO ARBITRATE:** Purchaser(s) and Dealer
13 (“Parties”) agree, except as otherwise provided in this
14 Arbitration Provision, to resolve by binding arbitration *any
Dispute that arises between them under or relating to this
15 Agreement*, whether based in part or in whole on contract, tort,
16 common law, statute, regulation or equity, including but not
17 limited to: *any dispute related to or arising out of . . . the Retail
Installment Contract* (except where such Contract includes its
18 own dispute resolution provision,^[2] in which case such
19 provisions shall control any claim arising under or relating to said
20 Contract); and *any claims regarding the validity, enforceability
or scope of this Arbitration Provision. . . .*

ECF No. 8-1 at 3, 5 (emphasis added).

² Despite the Loyolas’ argument to the contrary, the Retail Installment Sale Contract does not include its own dispute resolution provision. See ECF No. 8-2.

1 This provision is clear and unmistakable evidence that the contracting parties
2 agreed to arbitrate both (1) the merits of all disputes relating to the security interest
3 created through their transaction and (2) all gateway questions concerning the
4 arbitrability of those disputes, including the validity, enforceability, and scope of
5 the arbitration agreement. Considering the arbitration agreement's plain language,
6 the Court concludes it encompasses all disputes at issue here.

7 **B. The arbitration agreement is enforceable.**

8 “[B]efore referring a dispute to an arbitrator, the court determines whether a
9 valid arbitration agreement exists.” *Henry Schein*, 139 S. Ct. at 530. The FAA
10 provides that an arbitration agreement is “valid, irrevocable, and enforceable, save
11 upon such grounds as exist at law or in equity for the revocation of any contract.” 9
12 U.S.C. § 2. This provision is known as the “saving clause.”

13 “[T]he saving clause recognizes only defenses that apply to ‘any’ contract”
14 and “offers no refuge for ‘defenses that apply only to arbitration or that derive their
15 meaning from the fact that an agreement to arbitrate is at issue.’” *Epic Sys. Corp. v.*
16 *Lewis*, 138 S. Ct. 1612, 1622 (2018) (quoting *AT&T Mobility LLC v. Concepcion*,
17 563 U.S. 333, 339 (2011)). “In this way the clause establishes a sort of ‘equal-
18 treatment’ rule for arbitration contracts” and “permits agreements to arbitrate to be
19 invalidated by generally applicable contract defenses, such as . . .
20 unconscionability.” *Id.* (quoting *Kindred Nursing Ctrs. Ltd. P’ship v. Clark*, 137 S.

1 Ct. 1421, 1426 (2017), and *Concepcion*, 563 U.S. at 339).

2 Additionally, the saving clause only recognizes specific challenges to an
3 arbitration agreement, not general challenges to a contract as a whole.³ *See Rent-A-*
4 *Ctr.*, 561 U.S. at 70. Thus, “[u]nless a party specifically challenges the validity of
5 the agreement to arbitrate, both sides may be required to take all their disputes—
6 including disputes about the validity of their broader contract—to arbitration.” *New*
7 *Prime Inc. v. Oliveira*, 139 S. Ct. 532, 538 (2019).

8 Here, the Loyolas raise four challenges, three of which target the
9 enforceability of the Retail Purchase Agreement as a whole rather than the
10 arbitration agreement in particular, and one of which fails at this stage.

11 **1. The Loyolas’ first three challenges to enforceability are reserved**
12 **for arbitration.**

13 First, the Loyolas argue the Retail Installment Sale Contract’s integration
14 clause nullifies the entire Retail Purchase Agreement, including the arbitration
15 agreement. Second, the Loyolas argue the arbitration agreement’s existence
16 alongside the Retail Installment Sale Contract violates the single document rule of
17 RCW 63.14.020. Third, the Loyolas argue the arbitration agreement is procedurally

18 _____
19 ³ Yet, “[t]he issue of the agreement’s ‘validity’ is different from the issue whether
20 any agreement between the parties ‘was ever concluded.’” *Rent-A-Ctr.*, 561 U.S. at
71 n.2 (quoting *Buckeye Check Cashing, Inc. v. Cardegna*, 546 U.S. 440, 444 n.1
(2006)). Here, as discussed below, the arbitration agreement is enforceable against
the Loyolas and Defendants may enforce it under assignment and agency principles.

1 unconscionable.

2 The Loyolas' first three challenges frame the issues so as to render the
3 arbitration agreement's enforceability inseparable from the Retail Purchase
4 Agreement's enforceability. In other words, one may decide whether the arbitration
5 agreement is enforceable only by deciding whether the Retail Purchase Agreement
6 is enforceable. *See Townsend v. Quadrant Corp.*, 268 P.3d 917, 921–22 (Wash.
7 2012). Therefore, pursuant to the arbitration agreement's delegation clause, the
8 Loyolas' first three challenges are reserved for arbitration.

9 **2. The Loyolas' substantive unconscionability argument partly fails**
10 **on the merits and is partly reserved for arbitration.**

11 Fourth, the Loyolas argue the arbitration agreement is substantively
12 unconscionable. This is the Loyolas' only challenge to enforceability that both
13 (1) invokes a generally applicable contract defense and (2) narrows the contention
14 to the arbitration agreement in particular rather than the contract as a whole.

15 "General contract defenses such as unconscionability may invalidate
16 arbitration agreements." *McKee v. AT&T Corp.*, 191 P.3d 845, 851 (Wash. 2008).
17 "[S]ubstantive unconscionability alone can support a finding of unconscionability."
18 *Adler v. Fred Lind Manor*, 103 P.3d 773, 782 (Wash. 2004)). "The proponent of a
19 contract need only prove the existence of the contract and the other party's objective
20

1 manifestation of intent to be bound thereby^[4] At that point, the burden shifts
2 to the party seeking to avoid the contract to prove a defense to the contract's
3 enforcement.” *Retail Clerks Health & Welfare Tr. Funds v. Shopland Supermkt.,*
4 *Inc.*, 640 P.2d 1051, 1054 (Wash. 1982).

5 “[A] term is substantively unconscionable where it is overly or monstrously
6 harsh, is one-sided, shocks the conscience, or is exceedingly calloused.” *Hill v.*
7 *Garda CL Nw., Inc.*, 308 P.3d 635, 638 (Wash. 2013). “Severance is the usual
8 remedy for substantively unconscionable terms, but where such terms ‘pervade’ an
9 arbitration agreement, [Washington state courts] ‘refuse to sever those provisions
10 and declare the entire agreement void.’” *Gandee v. LDL Freedom Enters., Inc.*, 293
11 P.3d 1197, 1199–200 (Wash. 2013) (quoting *Adler*, 103 P.3d at 788). Substantively
12 unconscionable terms “pervade” an arbitration agreement if severing them would
13 “significantly alter both the tone of the arbitration clause and the nature of the
14 arbitration contemplated by the clause,” and would “require essentially a rewriting

15
16 _____
17 ⁴ “[A] party’s signature on the contract is objective evidence of the party’s intent to
18 be bound by the contract.” *Yakima Cty. (W. Valley) Fire Prot. Dist. No. 12 v. City*
19 *of Yakima*, 858 P.2d 245, 255 (Wash. 1993). Defendants have provided signed
20 copies of the Retail Purchase Agreement and Retail Installment Sale Contract. ECF
No. 8-1 at 2–5; ECF No. 8-2 at 2–5. The Loyolas do not dispute that those
documents contain their signatures. *See* ECF No. 9-1 at 3; ECF No. 9-2 at 3.
Therefore, Defendants have proven the existence of a contract and the Loyolas’
objective manifestation of intent to be bound by it. The burden then shifts to the
Loyolas to prove the arbitration agreement within that contract is substantively
unconscionable.

1 of the arbitration agreement.” *Id.* at 1201–02.

2 The Loyolas argue the arbitration agreement is substantively unconscionable
3 because it relegates the consumer’s likely claims to arbitration while reserving self-
4 help and provisional remedies, such as repossession and replevin, for claims most
5 likely to be raised by the dealership. Washington state courts have rejected this
6 argument. “Although the arbitration agreement reserves the right to take to court
7 disputes that are more likely to be raised by [the defendant], either party may litigate
8 those disputes. And although the agreement compels the parties to take other
9 disputes to arbitration, both parties are so compelled.” *Walters v. A.A.A.*
10 *Waterproofing, Inc.*, 85 P.3d 389, 393 (Wash. Ct. App. 2004), *remanded for recons.*
11 *on other grounds*, 108 P.3d 1227 (Wash. 2005).

12 The Loyolas argue the arbitration agreement is substantively unconscionable
13 because its fees-and-costs structure for arbitration and appeal both (1) removes the
14 consumer’s right to recover fees and costs to which he or she is entitled by law, and
15 (2) imposes on the consumer the risk of paying fees or costs not allocated to him or
16 her by law. The Loyolas cite no legal authority to support this argument. Regardless,
17 this argument misreads the arbitration agreement, which provides,

18 If the Dealer initiates arbitration proceedings, it will pay the entire cost
19 of the initial filing fees and any administrative or arbitrator’s fees. If
20 Purchaser initiates arbitration proceedings, he/she will pay any initial
filing fees and administrative or arbitrator’s fees up to a maximum of
\$500 and the Dealer shall pay any such fees and costs in excess of \$500.
Each Party shall be responsible for its own attorney and expert fees and

1 any other costs incurred. The arbitrator may decide which Party is
2 responsible for paying any costs and fees as part of the decision and
3 award. . . . *The arbitrator shall apply federal and Washington law in*
4 *making an award* The cost of appeal shall be borne by the
5 appealing Party. If a Party unsuccessfully challenges the arbitrator’s
6 award or fails to comply with it, the other Party is entitled to recover
7 the costs, including reasonable attorneys’ fees, of defending or
8 enforcing the award.

9 . . . Nothing in this Arbitration Provision shall be interpreted as limiting
10 or precluding the arbitrator from awarding monetary damages or other
11 relief provided for by law.

12 ECF No. 8-1 at 5 (emphasis added).

13 This provision requires an arbitrator to apply federal and Washington state
14 law in all respects when making an award. If the arbitrator decides in favor of the
15 Loyolas, he or she shall award them all fees and costs to which they are entitled by
16 law. If the arbitrator decides against the Loyolas, he or she shall not require them to
17 pay fees or costs not allocated to them by law. If the arbitrator decides partly in
18 favor of and partly against the Loyolas, he or she shall both award and allocate such
19 fees and costs in accordance with the law governing each claim. While this legal-
20 compliance requirement does not expressly apply to fees and costs in an arbitration
appeal, the arbitration agreement and governing-law provision together imply it.⁵

⁵ The governing-law provision reads, “THE TERMS AND CONDITIONS OF THIS AGREEMENT (INCLUDING ANY DOCUMENTS WHICH ARE PART OF THIS TRANSACTION OR INCORPORATED HEREIN BY REFERENCE) AND ANY SALE HEREUNDER WILL BE GOVERNED BY THE LAWS OF THE STATE OF WASHINGTON.” ECF No. 8-1 at 5; *accord* ECF No. 8-2 at 5 (“Federal law and the law of the state of [Washington] apply to this contract.”).

1 Even so, the arbitration agreement’s fees-and-costs terms are severable: “[i]f
2 any part of this Arbitration Provision is found to be void or unenforceable, the
3 remaining provisions shall remain in full force and effect.” *Id.* The fees-and-costs
4 terms do not pervade the arbitration agreement to such an extent that severing them
5 would significantly alter its tone or the nature of the arbitration it contemplates.
6 Similarly, severing the fees-and-costs terms would not require essentially rewriting
7 the arbitration agreement. The rest of it could easily be enforced as written.

8 Regardless, the Loyolas’ challenge to the arbitration agreement’s fees-and-
9 costs terms is speculative and unripe at this stage of litigation. “[W]here . . . a party
10 seeks to invalidate an arbitration agreement on the ground that arbitration would be
11 prohibitively expensive, that party bears the burden of showing the likelihood of
12 incurring such costs.” *Adler*, 103 P.3d at 785 (omission in original) (quoting *Green*
13 *Tree Fin. Corp. v. Randolph*, 531 U.S. 79, 92 (2000)). “[O]nce prohibitive costs are
14 established, the opposing party . . . must present contrary offsetting evidence to
15 enforce arbitration.” *Id.* at 786 (omission in original) (quoting *Mendez v. Palm*
16 *Harbor Homes, Inc.*, 45 P.3d 594, 607 (Wash. Ct. App. 2002)). “Such evidence may
17 include an offer to pay all or part of the arbitration fees and costs.” *Id.*

18 Here, the Loyolas present no evidence showing they will likely incur
19 prohibitive fees or costs if compelled to arbitrate their claims against Defendants.
20 In these situations, Washington state courts may authorize an opportunity for

1 limited discovery before determining whether an arbitration agreement’s fees-and-
2 costs terms are substantively unconscionable. *See, e.g., id.* But these added
3 procedures are unnecessary where, as here, the arbitration agreement’s fees-and-
4 costs terms are severable even if substantively unconscionable. It is sufficient for
5 the Loyolas to raise their concerns about fees and costs in arbitration, if necessary.
6 Therefore, pursuant to the arbitration agreement’s delegation clause, this sole aspect
7 of the Loyolas’ substantive unconscionability argument is reserved for arbitration.

8 The Court rejects all other aspects of the Loyolas’ substantive
9 unconscionability argument because they have failed to demonstrate the arbitration
10 agreement is overly or monstrously harsh, is one-sided, shocks the conscience, or
11 is exceedingly calloused. After giving the Loyolas the benefit of all reasonable
12 doubts and inferences, the Court concludes no genuine issue of fact exists
13 concerning the arbitration agreement’s formation, and the agreement is enforceable.

14 **C. The nonsignatory Defendants may enforce the arbitration agreement
15 against the signatory Plaintiffs.**

16 “[T]raditional principles of state law allow a contract to be enforced by or
17 against nonparties to the contract through assumption, piercing the corporate veil,
18 alter ego, incorporation by reference, third-party beneficiary theories, waiver and
19 estoppel” *Arthur Andersen LLP v. Carlisle*, 556 U.S. 624, 631 (2009) (internal
20 quotation marks omitted). Thus, “a litigant who is not a party to an arbitration
agreement may invoke arbitration under the FAA if the relevant state contract law

1 allows the litigant to enforce the agreement.” *Kramer v. Toyota Motor Corp.*, 705
2 F.3d 1122, 1128 (9th Cir. 2013) (citing *Arthur Andersen*, 556 U.S. at 632).

3 Defendants, who are all nonsignatories to the arbitration agreement, seek to
4 compel the Loyolas to arbitrate their claims against them under the terms of that
5 agreement. Defendants rely on different doctrines to support their individual claims.
6 They argue they each may enforce the arbitration agreement because (1) the
7 dealership assigned its contractual rights to American, (2) Par and Lee-Barker were
8 agents of American in exercising those rights, and (3) the Loyolas are estopped from
9 avoiding arbitration because their claims are intertwined with the contract providing
10 those rights. Thus, the issue is whether, under Washington state law, principles of
11 assignment, agency, and estoppel permit Defendants to enforce the arbitration
12 agreement against the Loyolas.

13 “General contract . . . principles apply in determining the enforcement of an
14 arbitration agreement by or against nonsignatories.” *Mundi v. Union Sec. Life Ins.*
15 *Co.*, 555 F.3d 1042, 1045 (9th Cir. 2009); *accord McKee*, 191 P.3d at 851. Under
16 Washington state law, these principles include “assumption,” “agency,” and
17 “estoppel,” among others. *Satomi Owners Ass’n v. Satomi, LLC*, 225 P.3d 213, 230
18 n.22 (Wash. 2009) (quoting *Mundi*, 555 F.3d at 1045); *Woodall v. Avalon Care*
19 *Ctr.-Fed. Way, LLC*, 231 P.3d 1252, 1254 (Wash. Ct. App. 2010).

20 //

1 **1. The Loyolas are not estopped from challenging Defendants’**
2 **standing to enforce the arbitration agreement.**

3 “Equitable estoppel ‘precludes a party from claiming the benefits of a
4 contract while simultaneously attempting to avoid the burdens that contract
5 imposes.’” *Townsend*, 268 P.3d at 922 (quoting *Mundi*, 555 F.3d at 1045–46). But
6 the Ninth Circuit “ha[s] never previously allowed a non-signatory defendant to
7 invoke equitable estoppel against a signatory plaintiff.” *Rajagopalan v. NoteWorld,*
8 *LLC*, 718 F.3d 844, 847 (9th Cir. 2013) (involving Washington state law).

9 Further, the Loyolas do not allege Defendants breached the contract and
10 instead claim they violated the FDCPA, UCC, and CPA by repossessing the vehicle
11 in breach of the peace. *See id.* at 847–48. While the Loyolas’ statutory claims
12 certainly relate to the contract, they do not arise from it directly. Thus, Defendants
13 may not compel arbitration solely on the basis of equitable estoppel.

14 **2. American may enforce the arbitration agreement under**
15 **assignment principles.**

16 As the assignee of the dealership’s interest in the Retail Installment Sale
17 Contract, American has standing to enforce the agreement against the Loyolas
18 under RCW 62A.3-301. *See In re Jones*, 583 B.R. 749, 752 (Bankr. W.D. Wash.
19 2018) (involving Washington state law); *see also* RCW 62A.2-210. “An assignee
20 steps into the shoes of the assignor, and has all of the rights of the assignor.” *Estate*
of Jordan v. Hartford Acc. & Indem. Co., 844 P.2d 403, 407 (Wash. 1993). “The

1 assignee’s rights include not only those identified in the contract, but also applicable
2 statutory rights.” *Puget Sound Nat. Bank v. State Dep’t of Revenue*, 868 P.2d 127,
3 132 (Wash. 1994). “Where a secured claim is assigned, the collateral is ordinarily
4 assigned as well.” *Jones*, 583 B.R. at 752 (quoting Restatement (Second) of
5 Contracts § 340 cmt. b (Am. Law Inst. 1981)). “The assignment of a security interest
6 does not destroy its purchase money status.” *Id.*

7 The Loyolas argue American cannot enforce the arbitration agreement
8 because it appears in the Retail Purchase Agreement only and the dealership never
9 expressly assigned its interest in that specific contract. Indeed, the assignment,
10 which appears solely in the Retail Installment Sale Contract, reads, “Seller assigns
11 its interest in *this contract* to AMERICAN.” ECF No. 8-2 at 3 (italics added). And,
12 the Retail Installment Sale Contract contains an integration clause. *Id.* Yet, the
13 Retail Purchase Agreement executed on the same date provides, “this document and
14 *any documents which are part of this transaction . . .* comprise the entire agreement
15 affecting this transaction.” ECF No. 8-1 at 5 (emphasis added); *accord id.* at 3. The
16 transaction was unitary: the purchase and sale of a vehicle on credit. Likewise, the
17 Retail Purchase Agreement and Retail Installment Sale Contract together comprise
18 the singular agreement governing that transaction. Moreover, the arbitration
19 agreement itself says it applies not only to disputes concerning the Retail Purchase
20 Agreement, but also to “any dispute related to or arising out of . . . *the Retail*

1 *Installment Contract.*” ECF No. 8-1 at 5 (emphasis added); *accord id.* at 3.

2 Considering the entire context in which the contract was entered into,⁶
3 American has demonstrated that it obtained the right to enforce the arbitration
4 agreement by virtue of assignment.

5 **3. Par and Lee-Barker may enforce the arbitration agreement under**
6 **agency principles.**

7 Washington state law is clear that “[a] company’s agent, though a
8 nonsignatory, is *bound* by an arbitration agreement.” *Raven Offshore Yacht,*
9 *Shipping, LLP v. F.T. Holdings, LLC*, 400 P.3d 347, 351 (Wash. Ct. App. 2017)
10 (emphasis added). It is less clear whether a nonsignatory agent may *enforce* an
11 arbitration agreement as a signatory principal can.⁷

12 At least one Washington state court has suggested it “may allow a
13 nonsignatory to compel arbitration under ‘agency and related principles . . . when,
14 as a result of the nonsignatory’s close relationship with a signatory, a failure to do
15 so would eviscerate the arbitration agreement.’” *Wiese v. Cach, LLC*, 358 P.3d
16 1213, 1222 (Wash. Ct. App. 2015) (omission in original) (quoting *PRM Energy*

17 ⁶ See *Scott Galvanizing*, 844 P.2d at 432 (quoting *Berg*, 801 P.2d at 228) (discussing
the context rule).

18 ⁷ See generally *Britton v. Co-Op Banking Grp.*, 4 F.3d 742, 744 (9th Cir. 1993)
19 (“The right to compel arbitration stems from a contractual right. That contractual
20 right may not be invoked by one who is not a party to the agreement and does not
otherwise possess the right to compel arbitration. An entity that is neither a party to
nor agent for nor beneficiary of the contract lacks standing to compel arbitration
. . . .” (citations omitted)).

1 *Sys., Inc. v. Primenergy, LLC*, 592 F.3d 830, 837 (8th Cir. 2010)). Doing so is
2 appropriate where the claims against the signatory principal and nonsignatory agent
3 “are ‘based on the same facts . . . and are inherently inseparable.’” *Id.* (omission in
4 original) (quoting *Townsend v. Quadrant Corp.*, 224 P.3d 818 (Wash. Ct. App.
5 2009), *aff’d*, 268 P.3d 917).

6 Here, when the Loyolas fell behind on their vehicle payments, American
7 hired Par to repossess the vehicle on its behalf and Par, in turn, hired Lee-Parker to
8 accomplish the repossession in its stead. ECF No. 1 at 2; ECF No. 8 at 3. The
9 Loyolas allege Defendants are jointly and severally liable for violating the FDCPA,
10 UCC, and CPA by repossessing the vehicle in breach of the peace. ECF No. 1 at 3–
11 5. As the Loyolas allege, “each defendant was the agent or employee of each of the
12 other defendants and was acting within the course and scope of such agency or
13 employment.” *Id.* at 3. Thus, Par and Lee-Barker had a close relationship with
14 American, who held all the contractual rights of the signatory dealership via
15 assignment. The Loyolas’ claims against Par and Lee-Barker are based on the same
16 facts as, and are inherently inseparable from, their claims against American.
17 Allowing American to enforce the arbitration while disallowing Par and Lee-Barker
18 from doing so on the same claims would eviscerate the arbitration agreement.

19 Considering all, Par and Lee-Barker have demonstrated that they may
20 enforce the arbitration agreement by virtue of agency.

1 **D. The Court denies the Loyolas’ request for judicial notice.**

2 The Loyolas ask the Court to take judicial notice of two documents from the
3 California Department of Consumer Affairs, Bureau of Security and Investigative
4 Services: (1) a 2016 administrative accusation against Lee-Barker and (2) a 2017
5 decision and order adopting a stipulated settlement and disciplinary order, to which
6 Lee-Barker agreed. ECF No. 9-3 at 2; ECF No. 9-4 at 3–16; ECF No. 9-5 at 1–9.
7 The Loyolas obtained these public records from an official state government
8 website. ECF No. 9-3 at 2.

9 The Court “must take judicial notice if a party requests it and the court is
10 supplied with the necessary information.” Fed. R. Evid. 201(c)(2). The Court “may
11 judicially notice a fact that is not subject to reasonable dispute because it . . . can be
12 accurately and readily determined from sources whose accuracy cannot reasonably
13 be questioned.” Fed. R. Evid. 201(b)(2). Under this authority, the Court “may take
14 judicial notice of some public records, including the ‘records and reports of
15 administrative bodies.’” *United States v. Ritchie*, 342 F.3d 903, 909 (9th Cir. 2003)
16 (quoting *Interstate Nat. Gas Co. v. S. Cal. Gas Co.*, 209 F.2d 380, 385 (9th Cir.
17 1953)). And, the Court “may take judicial notice of ‘official information posted on
18 a governmental website, the accuracy of which [is] undisputed.’” *Ariz. Libertarian*
19 *Party v. Reagan*, 798 F.3d 723, 727 n.3 (9th Cir. 2015) (alteration in original)
20 (quoting *Dudum v. Arntz*, 640 F.3d 1098, 1101 n.6 (9th Cir. 2011)).

1 The Court cannot take judicial notice of the contents of the documents the
2 Loyolas presented because those contents are subject to reasonable dispute. The
3 accusation is just that—a mere allegation against Lee-Barker. And the stipulated
4 settlement and disciplinary order provides, “[t]he admissions made by [Lee-Barker]
5 herein . . . shall not be admissible in any other criminal or civil proceeding.” ECF
6 No. 9-5 at 5. Even if the Court took judicial notice of these documents, they would
7 not alter any aspect of the analysis above because they are irrelevant to resolving
8 the issues presented. Thus, the Court denies the Loyolas’ request for judicial notice.

9 Accordingly, **IT IS HEREBY ORDERED:**

- 10 **1.** Defendants’ Motion to: (1) Compel Arbitration and (2) Dismiss All
11 Claims, **ECF No. 6**, is **GRANTED**.
- 12 **2.** All claims are **DISMISSED WITHOUT PREJUDICE** and Plaintiffs
13 are **COMPELLED TO ARBITRATE** those claims under the terms
14 of the arbitration agreement, ECF No. 8-1 at 3, 5.
- 15 **3.** Any other pending motions are **DENIED AS MOOT**.
- 16 **4.** Any hearings and deadlines are **STRICKEN**.
- 17 **5.** The Clerk’s Office is directed to enter **JUDGMENT** of dismissal and
18 **CLOSE** this file.

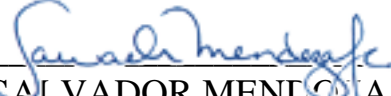
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IT IS SO ORDERED. The Clerk's Office is directed to enter this Order and provide copies to all counsel.

DATED this 15th day of April 2019.



SALVADOR MENDOCIA, JR.
United States District Judge